



## Neighborhood Housing Services

South Suburban Office  
1920 W. 174<sup>th</sup> Street  
East Hazel Crest, IL 60429  
708 794-6660

### Top 10 Reasons to Use a Realtor when **BUYING** a House?

Good idea to buy. You have looked online and drove around a bit and see some homes you like. What now? Should you get some help or try to do this on your own? The answer is – **GET SOME HELP!!!!**

1. **IT'S FREE!!**. A buyer's Realtor is paid by the seller – whether it is a bank or an individual or the government. You pay nothing and you greatly benefit – see below...
2. **Save Money.** A Realtor can provide you with undated information on how much a house is worth and comparable on what has sold and what is on the market, sales history of the house, listing time, etc. and negotiate the price. A Realtor will ensure you get the best deal.
3. **EXPERTISE.** Foreclosure and short sales are complicated. You need someone who keeps up to date on everything so you know which homes to avoid and which ones to see.
4. **Easy Access to Properties.** Not everyone has access to view properties. Realtors do. Make Your Search Easier.
5. **Protect Your Interests.** You can call the name on the sign in front of the house or on the internet and get a showing or information. But.... Who will help you? Don't you want someone whose sworn job is to protect you?
6. **See Beyond.** Realtors see dozens of houses in a week or month and some can help you see not what the house, but what it can be... so you don't pass up a diamond in the rough.
7. **Paperwork.** There are volumes of paperwork involved in a real estate transaction and many bank and government entities who own property these days require every T is crossed and I is dotted or you could have to do it multiple times and could lose the deal to someone else who has a Realtor. Plus, who wants to do it. Realtors Do!
8. **Time.** Looking for properties, calling to see if offers are received, following up on things. If time is money and this is FREE, use their time and not yours. Don't feel bad – that is their job.
9. **Resources.** Do you know a good mortgage lender, down payment programs, grants, a trustworthy contractor, real estate attorney, and an inspector? Realtors Do!
10. **Why Not???** Use of professionals is an average everyday occurrence that most people have for everything. If you want the best job – you use a professional.



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### Top 10 Reasons to Use a Realtor when **RENTING** a House?

Are you tired of calling a million places on the internet just to find out the house is already gone. The answer is – **GET SOME HELP!!!!**

1. **IT'S FREE!!** A tenant's Realtor is paid by the landlord. You pay nothing and you greatly benefit.
2. **Easy Access to Properties.** Not everyone has access to view properties. Realtors do. Make Your Search Easier. Realtors know what is or is not available – don't waste time.
3. **Beat Your Completion.** A Realtor can show you how to put the best package together to get the landlord's attention. It is competitive; you need to know the best way to get looked at.
4. **EXPERTISE** – Do you know how to get the landlord to accept you? Realtors know the ways to get things done and speak the landlord's language.
5. **Protect Your Interests.** You can call the name on the sign in front of the house or on in the internet and get a showing or information. BUT..... who will help you? Don't you want someone whose sworn job is to protect you?
6. **See Beyond.** Realtors see dozens of houses in a week or month and some can help you see not what the house, but what it can be... so you don't pass up a diamond in the rough.
7. **Time.** Looking for properties, calling to see if offers are received, following up on things. If time is money and this is FREE, use their time and not yours. Don't feel bad – that is their job.
8. **Experience.** Do you know what problems can be with a rental or a landlord? Do you know what to look for?
9. **Resources** – Realtors often know landlords who have houses coming up or not on the market. They trust us for bringing them good clients.
10. **Why Not???** Use of professionals is an average everyday occurrence that most people have for everything. If you want the best job – you use a professional.