

Name of Agent _____

Name of Firm _____

Managing Broker _____

How long have you been in real estate?

Are you a full-time real estate agent?

Are you familiar with the community where I want to look?

Do you speak languages other than English?

How many homes have you sold in the last year?

What is the average sale price of the homes you sold last year?

Do you usually work with first-time buyers, or just move-up buyers?

Do you have experience working with bank-owned or REO homes?

How many buyers are you presently working with?

Are you acting as the exclusive buyer's agent? What type of agreement are you seeking/ how will you be compensated?

How many sellers are you presently working with?

How would you handle a situation if you or your real estate brokerage company are representing the seller for a home that I might be interested in buying?

Can you provide the names of recent homebuyers you have helped for references?

Notes:
